

Views from the Desk

Updates in the Equity and Fixed Income Market

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Update on the Recovery: Is it For Real?

New virus cases are down, and government stimulus has been heavy, both which have been positive for market sentiment. However, a cautious outlook on the economy is still warranted as the pace of the recovery is looking more challenging. Leaders are aware of the dangers of reopening economies too soon. The labour market in Canada and the US has 15% unemployment, which is staggering. Some of these jobs could return quickly as we reopen (restaurants and hotels) but other jobs won't come back anytime soon. The drop in economic activity is a challenge for markets going forward. This macro backdrop suggests a risk-reduced focus to equities: Low volatility, Quality, and defensive strategies like Covered Calls. The **BMO Low Volatility Canadian Equity ETF (ticker: ZLB)** offers a risk-reduced focus to Canadian equities. We like the Quality factor for US and European equities, which offers a portfolio that is overweight growth sectors and comprised of stable businesses with high profitability. Adding covered call strategies are a good idea to generate income, and with the volatility in the market this could prove to be a good trade. Covered calls are an effective way to get paid while you wait for recovery.

Regional Exposures in this Environment

Overall, we still believe the US offers the companies in the strongest position to survive the economic downturn such as developed and profitable Tech companies (ie: FAANG stocks, Visa, MasterCard, Microsoft). In Canada we believe the Low Volatility approach is prudent especially with the uncertainty around the Energy sector. Overall, the US continues to be strong, especially among the highest quality names.

Fixed Income Update: Fed and BoC Bond Buying Programs

The Fed started its corporate bond buying program this week: \$75 billion has been set aside to purchase corporate bonds and corporate bond ETFs on the secondary market. The March announcement had a powerful impact on IG spreads which went from 140bps to 90bps (still high relative to the last few years). Now that the Fed will start investing, we will see if it helps tighten spreads even more. In Canada, the BoC announced similar activity: a \$10 billion plan to purchase corporate bonds directly (but not ETFs). They will also be buying IG bonds (BBB or higher) which have less than 5 years to maturity. Exclusion- deposit taking institutions (bank bonds not supported by this program). The \$10 billion represents 10% of this IG, short duration, non-bank universe. In Canada, the **BMO Short Corporate Bond Index ETF (ticker: ZCS)** contains mostly bonds within this universe, (except for some bank bonds) and could stand to benefit from the bond-purchasing program. The **BMO BBB Corporate Bond Index ETF (ticker: ZBBB)** would also be a good way to benefit from the program, which is a little more out on the risk spectrum. ZBBB has very low financials exposure, is IG, and most of the portfolio is bonds of 5 years or less. Historically, the BBB segment has the best risk-return trade off, although this strategy could carry some short-term volatility if some names get downgraded.

Covered Calls

Yields have jumped up on covered calls because the underlying stock prices have dropped, but also because of the increased premiums which we can earn from greater market volatility. The VIX dropped from 80 (mid-March) to almost 35. This seems low now, but it is still double the volatility since last year, so volatility is still quite elevated. In April we were able to write our calls 10-15% OTM to generate the 3-5% incremental yield from our option portfolio. In May these options will be around 7-13% OTM to generate the 3-5% additional yield. We are still setting strikes at very attractive levels. A benefit to our strategy is that we write on single names whereas the VIX actually represents the entire S&P 500. We write calls name by name, taking advantage of the precise volatility on each individual stock. The yield on our covered call strategies is 7-9%, so we continue to believe a covered call ETF is a great place to get paid while you wait for a market recovery.

ESG

During the market sell-off, ESG ETFs have proven their worth. All BMO ESG equity ETFs, which use the MSCI ESG Leaders Indexes, track a full market exposure. For example, the **BMO MSCI Canada ESG Leaders Index ETF (ticker: ESGA)** has a heavy weight to Energy. Across geographies, each BMO ESG ETF performed better than the broad market within each region during the sell-off. Part of this can be explained by quality companies getting rewarded in this environment. These companies have strong management teams which equates to good governance which scores these companies high on the "G" element of ESG metrics.

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